

6TH EUROPEAN

CORPORATE M&A

CONFERENCE

PROGRAM

April 25, 2018

Villa Kennedy, Frankfurt am Main, Germany

#corporateMA

M&A BACK IN THE BOARDROOM

by **Panagiotis Siskos**,
Head of Content & Concepts, Convent GmbH

Whoever wants to hold one's own in international competition, must upgrade business models, extend market share and squeeze out competitors. The acquisition of a company or the merger of two competitors are adequate growth strategies. This is also confirmed by the basically positive developments of the markets. The dealmakers have come to terms with the major shifts in the political tectonic plates and have adjusted to the 'new normality' of the M&A activities. Nonetheless, it is necessary, particularly in uncertain times, not to lose sight of the global financial architecture (opening speech).

The M&A business cannot ignore the megatrend of digitalisation. Driven by the need for constant innovation, a takeover of individual divisions of a company can often be observed with a view to product differentiation. A major challenge is the integration of processes, products and employees (Panel I). Different cultural circumstances are, in addition to political influencing, an essential factor in cross-border transactions with Chinese participation, too (keynote). However, if a transaction with Asian or American involvements is successful, the development of new markets can be pushed, and the growth strategy of the management can be supported (Panel II).

The M&A business is multifaceted and very complex. In the public perception the attacks of activist investors have recently gained in importance. It is necessary to develop and implement defence strategies – also to ward off hostile takeovers (Session 1.1). Tax issues are likewise becoming

increasingly important and are often a key factor for the success of transactions (Session 2.1). The same applies to post-merger integration: the build-up of comprehensive integration skills is an indispensable success driver already at the beginning of each transaction (Session 3.1).

Against the backdrop of the digital transformation, investments in young, agile companies can be increasingly observed. Their integration is often a major challenge in order not to nip the innovative strength in the bud (Session 1.2). Comparable challenges can also be seen in transactions involving the German 'Mittelstand' and the involvement of family offices. Here, it is particularly important to understand the mechanisms underlying entrepreneurial approaches (Session 2.2). In order to identify and cope with all the challenges and obstacles and lead transactions to a successful closing, holistic strategies and a close connection to the board are necessary (Session 3.2).

Since its premiere in 2013, the European Corporate M&A Conference has been supporting exchange and information on the highest level. With more than 200 selected decision makers every year, the conference has established itself as an important M&A platform in the centre of Europe, also thanks to the support of our partners.

I am looking forward to welcoming you already in the sixth year in a row to the European Corporate M&A Conference and wish you interesting discussions and stimulating talks!

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OVERVIEW

9.30 AM	WELCOME ADDRESS	KONRAD ADENAUER BALLROOM
10.00 AM	PANEL I	KONRAD ADENAUER BALLROOM
11.30 AM	KEYNOTE	KONRAD ADENAUER BALLROOM
12.00 PM	PANEL II	KONRAD ADENAUER BALLROOM
2.00 PM	FOCUS SESSION 1	KONRAD ADENAUER BALLROOM I, II
3.00 PM	FOCUS SESSION 2	KONRAD ADENAUER BALLROOM I, II
4.00 PM	FOCUS SESSION 3	KONRAD ADENAUER BALLROOM I, II
4.45 PM	GET-TOGETHER	GARDENFOYER

PROGRAM

8.30 AM	REGISTRATION	11.30 AM	KEYNOTE AND Q&A
	I. PLENARY SESSION		CHINA BUSINESS AT A CROSSROADS: DRIVERS AND OBSTACLES OF THE EURO-ASIAN COOPERATION
9.30 AM	WELCOME ADDRESS		The global power of China is driven by governmental planning and economic nationalism. How can the cultural hurdles be overcome and trust be built?
	Moderator of the day: Mark Schieritz Economics Correspondent, DIE ZEIT		Joerg Wuttke Chief Representative of a German Multinational; Chairman, Business and Industry Advisory Committee to the OECD's China Task Force
9.35 AM	OPENING SPEECH		
	AN ASSESSMENT OF GLOBAL FINANCIAL STABILITY RISKS		
	Fabio Massimo Natalucci Deputy Director, Monetary and Capital Markets Department, International Monetary Fund	12.00 PM	PANEL II
10.00 AM	PANEL I		CROSS-BORDER M&A: GLOBAL GROWTH IN TIMES OF DEGLOBALIZATION
	DISRUPTION: THE OPPORTUNITIES FOR INNOVATION THROUGH M&A		Cross-border transactions are supporting the management's growth strategy. When are acquisitions the appropriate way into new markets?
	The acquisitive appetite is often driven by innovations. Why are innovations through acquisition such an excellent idea, and how can you integrate them into your organization?		Dr. Sebastian Becker, LL.M. Partner, CMS Germany
	Louis Glass Partner, CMS UK		Torsten Hauschildt Managing Director, United Internet Investments Holding GmbH
	Pankaj Khanna Head of Investments and Ventures, Siemens AG, Division Mobility		Dr. Stefan Neuhaus Corporate Director M&A, Henkel AG & Co. KGaA
	Markus Kreitinger Head of M&A/ Corporate Development, GFT Technologies SE		Moderator: Melville D. Mummert Head of European Investment Banking, Raymond James Corporate Finance GmbH
	Steffen Scholz Head of M&A, TRUMPF GmbH & Co. KG	01.00 PM	LUNCH BREAK
	Moderator: Mark Schieritz Economics Correspondent, DIE ZEIT		
11.00 PM	COFFEE BREAK		

II. FOCUS SESSIONS (PARALLEL)

2.00 PM

1.1

KONRAD
ADENAUER
BALLROOM I

FOCUS SESSION

SHAREHOLDER ACTIVISM AND HOSTILE TAKEOVERS: PREPARING FOR DEFENCE

Challenges associated with activism in M&As should no longer be ignored. How can you protect yourself from activist investors?

Donatus Albrecht

Chief Investment Officer,
Aurelius Transaktionsberatungs AG

Dr. Henrik Drinkuth

Partner, CMS Germany

Dieter Veit

Co-Head of Corporate Finance und Head of M&A,
Société Générale S.A.

Host: Dirk-Oliver Loeffler

Managing Director,
Raymond James Corporate Finance GmbH

FOCUS SESSION

1.2

KONRAD
ADENAUER
BALLROOM II

DIGITAL TRANSFORMATION: THE INTERACTIONS OF M&A AND DIGITALIZATION

The M&A business benefits from the digital transformation. How can you profit from digitalization and incubate growth businesses?

Leon Saunders Calvert

Global Head of M&A & Capital Raising,
Thomson Reuters

Sebastian Herzog

Senior Vice President, Axel Springer hy GmbH

Dr. Albert Michael Geiger

Managing Partner, Alphazirkel GmbH

Host: Christoph Bregulla

Head of M&A Advisory,
Joh. Berenberg, Gossler & Co. KG

2.45 PM

BREAK

3.00 PM

2.1

KONRAD
ADENAUER
BALLROOM I

FOCUS SESSION

TAX EFFICIENCIES: NAVIGATING THROUGH AN EVER-CHANGING BUSINESS ENVIRONMENT

Every transaction has tax consequences. What tax aspects and pitfalls should be considered, and how can you protect yourself against tax risks?

Edouard Milhac

Partner, CMS France

Ulrik Horn

Director, Global Tax/M&A, SAP SE

Christian Schulze Grotthoff

Head of Tax Structuring/Tax M&A,
Boehringer Ingelheim Corporate Center GmbH

Host: Gunnar Harlacher

Senior Tax Underwriter, AIG Europe Limited

2.2

KONRAD
ADENAUER
BALLROOM II

FOCUS SESSION

MITTELSTAND AND FAMILY BUSINESSES: THE OPPORTUNITIES OF M&A

To compete globally, M&As are a necessity for medium-sized companies. What are the characteristics and hurdles for transactions?

Dr. Maximilian Grub

Partner, Head of Corporate/M&A Group,
CMS Germany

Ben Husemann

Head of M&A, BENTELER International AG

Carsten Knecht

Head of M&A Legal/Group Legal Counsel,
Messer Group GmbH

Rudolf Ohnesorge

Investment Partner, Peter Möhrle Holding

Host: Christoph Bregulla

Head of M&A Advisory,
Joh. Berenberg, Gossler & Co. KG

3.45 PM

BREAK

4.00 PM

3.1

KONRAD
ADENAUER
BALLROOM I

FOCUS SESSION

PMI: INTEGRATION AS A KEY TO GENERATE SUSTAINABLE VALUE

Many companies struggle for full integration after the deal. How can you build up holistic capabilities and ensure a successful integration of acquisitions?

Alexander Becker

Director M&A, Schott AG

Martin Mildner

Group General Counsel, Global Head of M&A, Otto Group

Christian Staby

Head of M&A Department, Knorr-Bremse AG

Host: Friederich von Hurter

Partner M&A-Integration, PwC Germany

3.2

KONRAD
ADENAUER
BALLROOM II

FOCUS SESSION

BEST PRACTICES IN DEALMAKING: SECRETS OF SUCCESSFUL TRANSACTIONS

Transactions need a holistic approach to be successful: How can you identify and handle the challenges and obstacles throughout the deal process?

Roland Kemper

Attorney-at-Law, Senior Counsel, DEKRA SE

Marc A. Kühn

Global Head of Corporate Strategic Planning and Business Development, Freudenberg & Co. KG

Alexandra Rohmert

Partner, CMS France

Host: Prof. Dr. Thorsten Feix

Professorship for Corporate Strategy, Corporate Finance and M&A, Hochschule Augsburg

4.45 PM

GET-TOGETHER

SPEAKER



DONATUS ALBRECHT is Chief Investment Officer at AURELIUS. Since joining the company in 2006 Donatus is responsible for all M&A activities of AURELIUS. He has overseen a total of more than 70 acquisitions, sales and IPOs. After studying economics at Ludwig Maximilian University in Munich, Mr Albrecht worked in the Corporate Development Department of Deutsche Bahn AG, where he gathered experience in process improvements and strategic restructuring programs. After that, he moved to Pricap Venture Partners AG (Thomas Matzen Group), a venture capital and private equity firm. He worked there for six years as an investment manager vested with power of commercial representation under German law (Prokura); during this time, Mr Albrecht managed more than 20 transactions, from the initial investment to the IPO stage.



ALEXANDER BECKER is Director M&A at SCHOTT AG since 2013. Prior to that, he was Director at Doertenbach & Co., a mid-market M&A advisory boutique, responsible for the origination and execution of buy- and sell-side M&A transactions, valuation opinions and advisory in financial restructuring situations. From 2008 till 2009 he was Vice President in the Project and Public Structured Finance department, responsible for the origination and evaluation of financings for project finance and LBO transactions at Dexia Kommunalbank Deutschland. Alexander started his career at the Citigroup Corporate and Investment Bank as an Analyst in the Corporate Finance and Equity Execution department in Frankfurt. Later he worked as Associate in the Corporate Finance department in Frankfurt and in the Acquisition and Leveraged Finance group in London.



DR SEBASTIAN BECKER is Partner at CMS Germany and has long-standing experience advising sellers as well as buyers on German and international M&A transactions. He specialises in private equity transactions and also regularly represents the interests of companies across different industries as well as banks and financial investors in the context of corporate reorganisations and restructurings. Sebastian started his legal career in 2004, joined CMS in 2006, and has been a partner since 2013. He is also admitted as a solicitor in England and Wales. He is the co-author of a leading guide to German Stock Corporation Law (Handbuch des Aktienrechts).



CHRISTOPH BREGULLA is Director Corporate Finance and heads BERENBERG's M&A-Advisory practice from the Frankfurt office. Prior to his position at BERENBERG he was part of the M&A-Advisory/Transaction Services teams of Sal. Oppenheim and Deloitte. Christoph holds a Dipl.-Phys. from Ludwig Maximilians Universität (LMU) in Munich. He advises listed corporates, family-held companies, family offices and financial sponsors in public and private M&A-transactions, corporate carve-outs and MBO-/MBI transactions on the sell- and buy-side mainly in the areas of consumer/retail, industrial goods/services and automotive.



LEON SAUNDERS CALVERT runs the Capital Markets & Advisory business at Thomson Reuters where we service M&A and capital raising professionals with data, news, insights, and workflow tools to allow them to provide expert advice and deal execution for companies and government institutions. He joined Thomson Reuters in 2007, and has held various roles, primarily in commercial management, as the EMEA Head of Banking & Research, and in content strategy, as the Global Head of the Deals, League Tables and Private Equity franchises. Before this he ran the research and data teams at Mergermarket, a provider of M&A intelligence to the advisory community, and he started his career as an M&A Analyst at an advisory boutique, Regent Partners. He has a Master's degree in International Management.



DR HENRIK DRINKUTH is a Corporate/M&A Partner at CMS Germany with more than 20 years experience in advising German and international companies on mergers and acquisitions, joint ventures, public takeovers, corporate restructurings, as well as on stock corporation law matters. He has special expertise in the media sector. Henrik started his legal career with Bruckhaus Westrick Stegemann and joined CMS towards the end of 1997. He has been a partner since 2001, and is Co-Head of the takeover law excellence cluster.



PROF DR THORSTEN FEIX joined Augsburg University of Applied Sciences in 2012 as professor for Investment Banking and Financial Services. His special fields of interests are international M&A, Corporate Finance, International Treasury Management, Corporate Strategy and Investment Banking. Prof. Feix heads also the international master program International Business and Finance (IBF) and is guest lecturer on advanced and executive level at a couple of leading European universities, like Geneva, Vienna, Rotterdam, The Hague, Bucharest, and Madrid. His latest book is titled »M&A – success

factors for mid-sized companies« and describes a tailor-made M&A process model addressing the needs of the digitalized markets based on 5 modules. Before Prof. Feix joined Augsburg University of Applied Sciences he worked for more than 15 years in different leading blue-chip companies like Daimler, Bosch und Siemens Hausgeräte und Knorr-Bremse as head of M&A and strategy. Additionally he is a board member of the non-profit organisation Bundesverband M&A since more than 10 years.



DR ALBERT M. GEIGER comes from a third-generation automotive supplier family enterprise based in Garmisch-Patenkirchen. Previous to founding Geiger & Mach Group, he worked at Deutsche Börse Group for 10 years in various Group Strategy and M&A roles. Albert was the Managing Director, Member of the Board and later the sole CEO of the family enterprise Geiger Technik until its sale to an Indian family corporation. Albert studied business administration in Würzburg, Frankfurt and the U.S. and received his doctorate from the European Business School, Oestrich-Winkel. He is Managing Director for the family entrepreneur network ALPHAZIRKEL where he is responsible for ALPHAZIRKEL's network expansion and ALPHA-ZIRKEL 21.0 - a platform to connect Deep Tech Startups and Family Entrepreneurs).



LOUIS GLASS, Partner at CMS UK, is Co-Head of Technology for our Corporate Group. He's a generalist corporate lawyer with specialist expertise in technology, Internet, e-commerce and telecoms transactions. Louis advises on a range of transaction types and across various sectors but is best known for and has particular expertise in helping clients transact in technology assets – whether acting for multinationals, large corporates, scale-ups, start-ups, entrepreneurs, or investors. In doing so, he deals with all aspects of corporate law – business sales and acquisitions, fundraisings and investment transactions, IPOs, joint ventures, and reorganisations. Working out of our London office, the majority of Louis' work is cross-border and, having worked for prominent UK, US and Israeli law firms, he has worked on international transactions throughout his career. Louis is experienced in working in Israel, speaks fluent Hebrew and, as well as being a solicitor in England and Wales, is an Advocate at the Israel Bar. Louis is a Trustee of the Raspberry Pi Foundation, a charitable foundation established to promote the teaching of computer science and related topics to children by developing and marketing an ultra-low-cost computer. More than 14 million units have been sold, making the Raspberry Pi computer the best-selling British computer of all time.



DR. MAXIMILIAN GRUB is an experienced lawyer and Partner at CMS Germany who has advised on a wide range of national and international M&A transactions. He also specialises in restructurings and complex corporate law structures. His clients, many of whom from the automotive, energy and private equity sectors, particularly appreciate his negotiating skills and creative legal advice. Maximilian joined CMS in 1995 after a stint with Fulbright & Jaworski in New York. In 1998/99, he spent a year with CMS in London and became a partner in 2000.



GUNNAR HARLACHER is a Senior Tax Underwriter in AIG's M&A group and focuses on contingent tax risk policies. Prior to joining AIG, Gunnar worked in private practice for Allen & Overy and K&L Gates in Germany where he focused on M&A tax and tax structuring for multinational corporations and private equity investors across all sectors including real estate. Previously Gunnar worked as a tax inspector for the German tax authorities. Gunnar has a law degree (Staatsexamen) from the University of Heidelberg and he is admitted to the German Bar Association (Rechtsanwaltskammer) and the German Chamber of Tax Advisors (Steuerberaterkammer).



TORSTEN HAUSCHILDT is Managing Director of United Internet Investments Holding GmbH and Head of M&A of United Internet AG. Since joining the company in 2007 Torsten is responsible for all M&A activities of United Internet. He has overseen a total of more than 30 transactions and manage the investment portfolio of United Internet. After studying European Business Studies at the University of Applied Science in Osnabrück, he worked for KPMG and SAP Consulting where he gathered experience in performance controlling, finance/accounting and project management. After that, he moved to T-Online and worked as investment manager, being responsible for the investments in France and Spain. Torsten holds a Certified Public Accountant (CPA) certificate.



Before joining hy and Axel Springer as a Senior Vice President, **SEBASTIAN HERZOG** initiated, built and established the Lufthansa Innovation Hub GmbH in Berlin - an award-winning Corporate Innovation Unit. The former positions held at Lufthansa include those of the Executive Assistant to the CEO of the Lufthansa Group and the Manager for Market & Fleet Development. Having also founded his own company, Sebastian constantly moves between the corporate culture and the startup spirit. Additionally, he is a startup mentor; a speaker and a panelist at various events about future travel and innovation.



ULRIK HORN is a Tax Director in SAP's Global Tax Department. He is part of the Tax M&A Center of Excellence with a clear focus and specialization on in-house tax advisory services around all kinds of M&A transactions. Besides acquisition, divestment and legal integration projects Ulrik is also managing the tax affairs of SAP's corporate venture activities. Before joining SAP he served in the German tax M&A consulting practice of PricewaterhouseCoopers and advised both corporate and private equity clients buy- and sell-side on all tax aspects of M&A deals, in particular tax due diligence, tax structuring and tax planning, acquisition financing, and post-deal integration matters. Ulrik has about nine years of experience in tax M&A consulting, including other areas of expertise such as international taxation and transfer pricing. He is a qualified German Tax Advisor (Steuerberater) and holds a degree in Business Administration and Economics from the University of Mannheim. He is also experienced as a professional speaker at tax conferences and seminars with a primary focus on M&A and international taxation.



BEN HUSEMANN is Head of M&A at BENTELER Group. Since joining BENTELER at the beginning of 2017, he is responsible for all M&A activities of the automotive, steel/tube and distribution business. Previously, he worked as Senior Manager in Transaction Advisory at EY and was project leader at the Corporate M&A department of Siemens AG in Munich. He started his career with Siemens' regional company in the Netherlands, where he served as M&A and Risk Consultant before moving on to a business controller function. Ben holds a diploma in Business Administration from the University of Applied Science in Berlin and a Master's degree in Finance from the Erasmus University in Rotterdam.



ROLAND KEMPER is a Senior Counsel at DEKRA SE's Group Legal & Compliance & Data Protection department. He has been with DEKRA Group since 2008. DEKRA is an international provider of testing, inspection, and certification services. DEKRA's mission is to enhance safety in technical and other difficult environments. At DEKRA, Roland is primarily working on M&A projects, on M&A-related information technology law and know-how matters, and on corporate governance matters. He is a Member of the Boards of Directors of DEKRA's management holdings in the UK, the US, and Denmark. Between 2006 and 2008, he was an in-house counsel in the telecommunications industry (Nokia Siemens Networks). Roland Kemper is a law graduate (University of Bonn, first state exam; The George Washington University Law School, master of laws; King's

College London, post-graduate diploma) and a management graduate (FU Hagen; LSE, Master of Science). He is admitted to the practice of law in New York State (2006) and Germany (2005). He is a member of the American Bar Association's Science & Technology, Business Law, and International Law sections and of DIS, the German Institute of Arbitration.



PANKAJ KHANNA has managed the investment and ventures activities, including M&A, within the Siemens Mobility Division (> 8 billion euros revenues) since 2012. Together with his team he handles global acquisitions, divestments, joint ventures, minority holdings, and venture capital investments from strategy through the transaction phase and all the way up to post-merger integration. Khanna studied economics and business administration on a scholarship from the Studienstiftung des deutschen Volkes (German National Academic Foundation) in Germany and in the UK (graduate in business administration/Diplom-Kaufmann), and earned an MBA in the US. After holding a management consulting position for several years he took over various operative commercial management (CFO) positions in the industry and infrastructure business of the Siemens Group.



CARSTEN KNECHT After his studies in Bayreuth and first experiences as an inhouse-counsel at FAG Kugelfischer, Carsten Knecht joined the German sewing machine pioneer Dürkopp Adler in 2003 as in-house counsel. In 2005, he started to work at the newly established Messer Group holding company which has been built after the divestiture of the German, US and UK activities of former Messer Griesheim to Air Liquide. Since 2015, Carsten Knecht as Head of M&A Legal is responsible for coordinating the global M&A activities of Messer Group.



MARKUS KREITINGER is Head of M&A/Corporate Development at GFT Technologies SE, a publicly listed international IT services company with more than 5,000 employees in 12 countries. Since he joined in early 2014, Markus has been responsible for driving and executing GFT Group's global M&A strategy. Prior to GFT, he worked in international M&A roles within the Corporate Development department of two DAX 30 companies. He started his career in investment banking/M&A advisory and holds a diploma in business administration from Friedrich-Alexander University Erlangen-Nuremberg.



MARC A. KUEHN was appointed Global Head of Corporate Strategic Planning at Freudenberg Group in 2012. He is executive advisor to the corporate board and owner family, a member of the Global Executive Team with responsibilities for M&A, strategic planning and business integration. Most recently he was responsible for establishing a new Freudenberg division in Japan and Greater China via a public-to-private transaction. From April 2010 to July 2012 he was Head of M&A at Freudenberg & Co. KG, Germany. In 2008, he was appointed Head of M&A at Plansee SE, Austria, and GTP Corp., USA. From 2006 to 2008 he was Senior Manager Finance at Freudenberg & Co. KG, Germany. In January 2001, he started working as Senior Project Manager Equities at DZ BANK AG, Germany. Marc A. Kühn holds a diploma in business administration from Mainz University of Applied Sciences and has completed an executive leadership program at INSEAD.



DIRK-OLIVER LOEFFLER joined Raymond James in 2017 and heads the Frankfurt office. Previously, he served as Partner at Richmond Park Partners and as Head of M&A at Berenberg as one of the most senior investment bankers. During his tenure, Mr Loeffler was involved in a broad range of assignments including mergers, acquisitions, leveraged buy-outs and public M&A transactions involving private equity clients, family offices and listed companies across multiple sectors including healthcare and industrials.



MARTIN MILDNER is a Lawyer (Rechtsanwalt) and a tax advisor (Steuerberater). Before working for the Otto Group, Martin was an equity partner of one of the big law firms in Germany. Since 2007, Martin is working for the Otto Group as the Global General Counsel as well as the Head of Mergers & Acquisitions. Martin is an author of a number of articles related to M&A as well as corporate and tax law.



EDOUARD MILHAC is a Partner of CMS Francis Lefebvre Avocats, practicing in the international tax group. From 1994 to 2000, Edouard practised in the New York office of CMS Bureau Francis Lefebvre. Edouard advises on mergers and acquisitions, cross-border restructuring, tax audits and litigations, and non-resident real estate investments. He is acting for multinationals, partnerships, financial institutions and high net worth individuals. He is a member of the International Fiscal Association (IFA), the International Bar Association (IBA), the American Bar Association (ABA), the French Association for Corporate Legal Advisers (ACE) and the Institut des Avocats Conseils Fiscaux (IACF). He has contributed to OECD publications and to the Journal of International Taxation and the Tax Management International Journal. He has been the co-reporter for France at the 2009 annual IFA conference on "Is there a permanent establishment?" and the author of "Business Operations in France" portfolio published by Tax Management. Edouard holds a Masters degree in Business Administration, Finance and Taxation, and received his postgraduate degree in business taxation from the University of Paris IX Dauphine.



MELVILLE D. MUMMERT joined Raymond James in 2016 in connection with the acquisition of Mummert & Company. Mr Mummert founded Mummert & Company in 2001 and has served as an advisor for cross-border mergers and acquisitions, restructurings and privatizations in Europe since 1987. Prior to founding Mummert & Company, Mr Mummert was a Managing Director at ABN Amro Corporate Finance in Germany. Before joining ABN Amro he served as Managing Director the Matuschka Group in Munich and New York; he also held Management positions in technical sales at IBM Corporation. Mr Mummert graduated from Princeton University with a Bachelor of Science in Engineering. He holds an MBA from Harvard University.



FABIO M. NATALUCCI is a Deputy Director of the Monetary and Capital Markets Department with responsibility for the IMF's global financial markets monitoring and systemic risk assessment functions. He is responsible for the lead chapter of the Global Financial Stability Report that gives the IMF's assessment of global financial stability risks. Prior to joining the IMF, Fabio was a Senior Associate Director in the Division of Monetary Affairs at the Federal Reserve Board, where

he conducted research and current analysis on the relationship between monetary policy, financial regulatory policy, and financial stability. Between October 2016 and June 2017, Mr Natalucci was Deputy Assistant Secretary for International Financial Stability and Regulation at the U.S. Department of Treasury. His responsibilities included leading U.S. engagement on financial regulatory cooperation in the G-20, representing the U.S. Treasury at the Financial Stability Board, coordinating between domestic and international post-crisis regulatory reforms, and monitoring developments and vulnerabilities in global financial markets. Fabio holds a doctorate in Economics from New York University.



DR. STEFAN NEUHAUS is a Corporate Director M&A at Henkel AG & Co. KGaA. He leads M&A projects for Henkel's business units Laundry & Home Care, Beauty Care and Adhesive Technologies. Prior to joining Henkel, he served as Senior Project Manager M&A at thyssenkrupp AG. Stefan has over 10 years experience in M&A and has executed more than 30 buy- and sell-side transactions with an aggregated volume of 10 billion euros. Stefan studied Business Administration and Economics in Bochum and Helsinki. He received a doctorate degree from Ruhr-University of Bochum for his thesis about financing of defined benefit pension plans.



RUDOLF OHNESORGE is responsible for the development of the private equity portfolio at Peter Möhrle Holding. He is focused on industrial, technology and environmental businesses. Mr. Ohnesorge draws on 15 years of investment experience in small-to mid-sized companies. Before joining Peter Möhrle Holding, he was a Partner at international private equity investor Ambienta, a fund with a specialization in industrial and environmental businesses. Also, he was a Managing Partner at Siemens Financial Services, where he ran a team focused on growth capital investments. In addition to his investment career, he spent 5 years as the General Manager of a business unit at Infineon Technologies AG. Rudolf Ohnesorge studied industrial engineering and management at KIT Karlsruhe and the University of Oxford. He also holds an M.S. from HEC Paris.



ALEXANDRA ROHMERT joined CMS Francis Lefebvre Avocats in 2000 and became a Partner in January 2016. Prior to this, she had practiced for nearly four years at Clifford Chance in Frankfurt, and then in Paris for two years, before joining Archibald Andersen in 1997. She has dual French and German ('Rechtsanwältin') legal qualifications. Alexandra primarily assists foreign companies with their international projects. She has acquired a high level of expertise in cross-border mergers and acquisitions transactions and in Franco-German matters.



MARK SCHIERITZ is the Economics Correspondent of the German weekly newspaper DIE ZEIT. He is based in Berlin and covers national and international economic affairs and has written extensively about the global economic architecture, monetary and fiscal policy and regulatory issues. Before joining DIE ZEIT, he was Finance Editor at the Financial Times Deutschland in Frankfurt. Mark Schieritz has won numerous awards for his reporting and frequently appears as a commentator in national radio and television programmes. He holds a degree from the London School of Economics, taught macroeconomics at the Hochschule für Technik und Wirtschaft in Berlin. He has written two books and occasionally contributes to academic journals.



STEFFEN SCHOLZ has been Head of the M&A Department of TRUMPF GmbH & Co. KG since 2007. In addition to acquisitions, this function also includes post-merger processes for the successful integration of acquired companies. In his more than 15-year M&A activity, he has led takeovers and the formation of joint ventures in Asia, the US and Europe. Prior to his time at TRUMPF, he led numerous M&A projects and strategic planning at the automotive supplier Mann + Hummel. As a mechanical engineering graduate with a later industrial engineering qualification and then an MBA in London, he also gained additional business experience in various management functions selling mechanical engineering products.



CHRISTIAN SCHULZE GROTHOFF (German Attorney-at-Law / Certified Tax Advisor) joined Boehringer Ingelheim as Head of Tax Structuring/Tax M&A in 2017. Previously, he worked at KPMG, Deal Advisory M&A Tax, where he specialized in M&A transactions for both strategic and financial investors and for the tax structuring practice of a mid-market tax advisory firm in Berlin. Christian's work at Boehringer Ingelheim includes M&A transactions, post-deal integrations as well as group-internal reorganizations.



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CHRISTIAN STABY heads the corporate M&A department of Knorr-Bremse AG. Since joining Knorr-Bremse AG in 2014, he was responsible for over ten transactions both in the global truck as well as rail supply segments. Before joining KB, he had held positions in private equity and venture capital funds for 15 years. Prior to that, he held a senior position in the corporate development department of Deutsche Bank AG, was project leader at Bain & Co. in Munich and Zurich, a manager in the Investment Management department of Sal. Oppenheim jr. & Co. and worked for Brown Brothers Harriman & Co. in New York and Paris. Immediately after graduation he joined a cigarette manufacturing subsidiary of Philip Morris in Argentina for a one-year industry training program. Mr Staby graduated from LMU in Munich as Master in Business Administration and holds an MBA from IMD, Lausanne.



DIETER VEIT is Co-Head of Corporate Finance and Head of M&A for the Germanspeaking region at Société Générale. Dieter has more than 20 years of investment banking experience and advised on close to 60 successful M&A and financing transactions, representing a total value of more than 55 billion euros. Dieter has a particular focus on public takeovers and topics involving activist shareholders, and advised his clients on some of the most prominent and complex transactions in this field. Prior to joining Société Générale in January 2015, he worked as Managing Director at Rothschild in Frankfurt and London for 17 years. Dieter holds a master's degree in business administration (Diplom-Kaufmann) from University of Passau.



FRIEDERICH VON HURTER is an experienced Partner of PwC's business advisory practice and part of the DDV leadership team. As an expert for business transformation, he focuses on event driven programs like merger integrations and carve-outs. Friederich has more than fifteen years experience in providing transformative consulting services to large and mid-size corporations. He has extensive expertise in advising multinational corporate clients throughout the whole M&A value chain from due diligence topics down to operative business transformation. Friederich focuses on private equity clients and their portfolio companies. During his career Friederich led international programs in Europe, Asia and the Americas.



JÖRG WUTTKE heads a German multinational in Beijing since 1997. Since 2011, Wuttke serves as Chairman of the Business and Industry Advisory Committee to the OECD's China Task Force. Since its establishment in 2013, Wuttke is member of the Advisory Board of Germany's foremost think tank on China, Mercator Institute for China Studies (MERICS), in Berlin. From 2007 to 2010 and from 2014 to 2017, Wuttke was President of the European Union Chamber of Commerce in China. Since July 2013, Wuttke is Vice-Chairman of the CPCIF International Cooperation Committee, a group representing multinational companies in China's Chemical Association. He was a founding member of the German Chamber of Commerce in Beijing, and served as Chairman of the Board from 2001 to 2004. His first professional encounter with China was in 1988 as Finance and Administration Manager of ABB Beijing. In 1990, he returned to Germany as Sales Manager of ABB Power Plants Division, responsible for gas turbine sales to Africa and Russia. In 1993, he became Chief Representative ABB China in Shanghai, and in 1994, moved to the President's Office of ABB China in Beijing, where he was responsible for the development and financing of large projects.

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Senckenberganlage 10-12

60325 Frankfurt am Main/Germany

Telefon: +49 69 79 40 95 - 25

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